





1

				1.5
	2020	6	30	54,515.75
50,160.5			9,005.42	3,273.27
			-4,699.6	4,173.36

	50,160.51
	4,282.87
	<b>54,515.75</b>
	6,535.25

2020 6 30



			1,235.00				
			1,331.71				
			632.61			624.44	
			545.85				
			1,044.69				
			10.64				
			1,083.17				
			17.45				
			0.36				
			63.31				
			2.66				
			1,246.67				

2020 6 30 2,252.38

2,181.93

1,557.49

624.44

70.45

Ionex Engineering

BVBA

247.97

4,034.90

**1**

2017 2018 2019 2020 1-6

	<b>2020</b>	<b>1-6</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>
	4,173.36	-4,699.60	1,962.24	7,677.27	
	-2,878.91	-26,538.93	-730.45	-5,979.66	
	8,310.39	29,829.45	11,141.31	390.17	
	386.96	501.81	1,364.50	-800.36	
	9,991.81	-907.28	13,737.60	1,287.42	
	37,988.68	38,895.96	25,158.36	23,870.94	
	47,980.49	37,988.68	38,895.96	25,158.36	

	<b>2020</b>	<b>1-6</b>	<b>2019</b>
		<b>11,308.20</b>	<b>24,808.10</b>
		1,248.46	3,693.18
		4,106.48	2,926.74
		-	-



	<b>2020 6 30</b>	<b>2019 12 31</b>	<b>2018 12 31</b>	<b>2017 12 31</b>
	54,515.75	40,074.44	65,229.87	27,713.31
	99,409.36	97,318.51	88,907.85	24,232.76
	68,890.24	59,003.97	87,601.59	22,875.08

2020-2022

30%

2019

2020-2022

2020-2022

	2019		2020 2022		
			2020	2021	2022
	101,193.03	100.00%	131,550.94	171,016.22	222,321.09
	23,299.92	23.03%	30,289.90	39,376.86	51,189.92
	6,687.30	6.61%	8,693.49	11,301.54	14,692.00
	31,568.25	31.20%	41,038.73	53,350.34	69,355.45
	1,066.79	1.05%	1,386.83	1,802.88	2,343.74
	62,622.26	61.88%	81,408.94	105,831.62	137,581.11
	765.39	0.76%	995.01	1,293.51	1,681.56
	30,221.22	29.86%	39,287.59	51,073.86	66,396.02
	10,669.06	10.54%	13,869.78	18,030.71	23,439.92
	41,655.67	41.16%	54,152.37	70,398.08	91,517.51
-	20,966.59	20.72%	27,256.57	35,433.54	46,063.60

2            2019

20,966.59

3            2020    6

5,302.17

4

4

5

2020  
6

7



2017 2019

1

2020

2

2020





2

2020 8 19

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91110108357967871Y				
2015	9	14		2,000
			27 15 1507	
	1300	65%	650	32.5%;
50	2.5%			

SE9613

	91110108MA003C5M83		
	2016	1	27
	27 15 1501		80,800
	24.75%		61.88%
	0.99%		12.38%
	1		3
	2	5	
	4	2020	
	01	04	

1%

150

3

2%/

2%/

4

LP GP

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2

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1

3

2

8%

4

3

8%

5

4



5

6

7

30%

1

2

12

3

4

2

3

1-23





4

/

5

2020 6 30

1

2

3

4

/

5

2020 6 30

3

2018	2019	2020	6
16,498.84	23,299.92	34,405.32	
0	20,081.77	19,302.04	

1

2

	<b>2020</b>	<b>1-6</b>	<b>2019</b>	<b>2018</b>
--	-------------	------------	-------------	-------------



10% 10% 3 12 5%

	2019	2020	1-6
20,461.83	10,230.91	2019	
2020 6	6,382.80	15,343.73	

2019 2020 6

3

2012  
C26

		2020 6 30 /2020 1-6	2019 12 31 /2019	2018

		98%						
				30%				
2018	6			3000t/a				
				3000t/a			3	
			1000t/a					
				467,837,314.29		1000t/a		
		155,945,771.43					120	
				2019		2	1000t/a	
		31,189.15						2019
2020	6			20,081.77				19,302.04
				3000t/a				
				3				1000t/a
3				2020	6			3
						2019		
							2020	6

+ +

	1,497.36	1,026.16	68.53	471.20
	37,375.75	3,441.63	9.21	33,934.12
	<b>38,873.11</b>	<b>4,467.79</b>	<b>11.49</b>	<b>34,405.32</b>
	<b>2019 12 31</b>			
	7,939.35	1,723.63	21.71	6,215.72
	19,408.95	2,324.75	11.98	17,084.20
	<b>27,348.30</b>	<b>4,048.38</b>	<b>14.80</b>	<b>23,299.92</b>

5	868.48	2.32	868.48	625.97	3.22	625.97	446.68	2.35	446.68
	<b>37,375.75</b>	<b>100.00</b>	<b>3,441.63</b>	<b>19,408.95</b>	<b>100.00</b>	<b>2,324.75</b>	<b>19,035.75</b>	<b>100.00</b>	<b>2,536.91</b>

3	4	552.59	8.76	1.59
4	5	305.92	15.00	4.90
5		868.48	7.67	0.88
		<b>38,873.11</b>	<b>15,328.91</b>	<b>39.43</b>

2020 6





2019	2020	6				
2019					2020	6
15,594.58		1	2			
						3
			120			2019
2020	6			3		
2019				2	1000t/a	2020
6					2020	6
15,594.58		1	2			
				1		

1

2

2020 6

3

4





7

8      2018      2019      2020      6

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999

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1993

2008



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4



(本页无正文,为西安蓝晓科技新材料股份有限公司关于《西安蓝晓科技新材料

股份有限公司2022年年度报告全文》的盖章页,与报告正文一并装订)

西安蓝晓科技新材料股份有限公司 2022年12月17日



(本页无正文) 为西南证券股份有限公司关于《西凌蓝晓科技新材料股份有限公司  
与西南证券股份有限公司关于安露曦科技新材料股份有限公司申请向特定  
对象发行股票的反馈意见回复》之核查意见



## 保荐机构董事长声明

本人已认真阅读《西安蓝晓科技新材料股份有限公司与西南证券股份有限公司关于西安蓝晓科技新材料股份有限公司定向发行股票审核问询函之回复》的全部内容，了解报告涉及问题的核查过程、本公司的内核和风险控制流程，确认本公司按照勤勉尽责原则履行核查程序，审核问询函回复报告不存在虚假记载、误导性陈述或者重大遗漏，并对上述文件的真实性、准确性、完整性、及时性承担核查责任。

